

Traits Often Used to Describe Effective and Ineffective Leaders

Approachable Reasonable Agreeable Attentive Cooperative
Idealistic Altruistic Task-oriented Analytical Problem-solving
Intellectual Rationalistic Persistent Insistent Disapproving
Outgoing Tough Highly integrated Well balanced Business-like
Impersonal Hostile Tense Threatening Overbearing
Domineering Supportive Encouraging Approving Protective
Exhibitionistic Expressive Dramatic Enthusiastic Irrepressible
Funny Warm Rebellious Impulsive Self-centered Insulting Sad
Friendly Equalitarian Informal Rigid Legalistic Inflexible Self-
protective Unfriendly Negativistic Individualistic Unsocial
Unconventional Contrary Autonomous Cynical Open Irritable
Unpredictable Changeable Distractible Emotional Intuitive
Affectionate Likeable Good hearted Congenial Fun to be with
Calm Trustful Stable Thoughtful Appreciative Gentle Respectful
Dedicated Responsible Faithful Obedient Dutiful Cautious
Compliant Careful Self-sacrificing Complaining Martyred
Accepting Satisfied Easy going Passively resistant Comfortable
Passively accusing Guilt-inducing Depressed Resentful
Rejecting Mournful Alienated Discouraged Pessimistic
Resigned Withdrawn Anxious Fearful Distressed Contented
Passive Active Detached Uninvolved Disengaged Inactive
Energetic Assertive Dominant Sociable An idealized leader
Extroverted Cordial Inspirational Many-talented Managerial
Organized Decisive Authoritarian Bossy Demanding Controlling

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